



Many new managers face a steep learning curve, adapting from individual contributor to management while battling imposter syndrome. Velocity's training program will significantly reduce time to management competency.

Momentum Management Foundations eliminates the uncertainty by providing a structured framework and clear guidance to empower managers and build confidence. Participants master core leadership fundamentals, implement a proven management framework, and develop the skills needed to drive both team and business outcomes.

With a focus on accelerating proficiency and reducing turnover, Momentum Management Foundations provides actionable guidance to accelerate leadership development, reduce managerial failure rates, and improve team performance.



From Individual Contributor to Manager: Are Your Managers Prepared?

- Only **12%** of managers rate themselves effective in key leadership skills
- Fewer than **5%** of companies have implemented leadership training across all levels
- Company earnings increase by **147%** when they invest in developing managers/leaders and engaging employees*

Results we've seen:



Reduction in
turnover from
43% → 4%



95% retention rate in
participants in
Velocity's leadership
programs



Up to 40% promotion
rate from leadership
program cohorts

5 Components of Management Competency

- **Standards:** Establish clear expectations through well-defined processes, job descriptions, and performance benchmarks to ensure alignment across teams.
- **Systems:** Learn how to structure and run effective meetings, implement time management strategies, and delegate tasks properly to streamline workflows, reduce bottlenecks, and drive sustainable results.
- **Training:** Create structured onboarding programs, provide ongoing training, and facilitate productive discussions that foster engagement, skill growth, and continuous improvement within their teams.
- **Accountability:** Gain the skills to hold direct yet constructive conversations, use KPIs and performance data to drive decision-making, and conduct meaningful performance reviews.
- **Coaching:** Learn how to support, mentor, and guide employees through one-on-one coaching, feedback-driven development, and continuous improvement strategies that enhance both individual and team performance.



How will Momentum Management Foundations benefit your organization?



Stronger Retention & Leadership Pipeline: Well-trained managers create a positive work environment, reducing turnover and developing future leaders from within.



Higher Team Performance & Productivity: Managers who master coaching, accountability, and systems drive more engaged and efficient teams.



Consistent Leadership & Change Readiness: A structured program ensures managers align with company standards while effectively leading through ongoing change.



Improved Communication & Employee Engagement: Training enhances decision-making, clarity, and the ability to develop high-performing, motivated teams.



Reduced Risk & Scalable Growth: Properly trained managers prevent common workplace issues while building a foundation for long-term business expansion.